CEATEC 2024 5G International Workshop

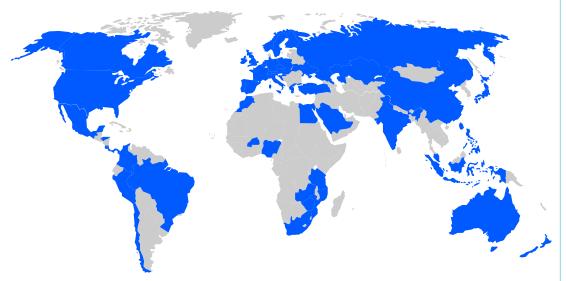
Ray Tseng Head of Enterprise Campus Edge Sales APAC

October 2024



#1 market leader in Private Wireless with 730+ campus customers

across the globe







Industry4.0 will massively increase the productivity and value creation for all industrial segments











...while maintaining asset heavy industries "Must-have" needs





Communications challenge and approach

Private wireless

Customer challenge

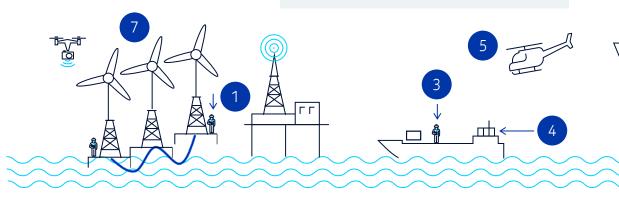
- Provide an autonomous and reliable data and communications network covering all the offshore wind farm aread including the transit route
- Provide reliable voice communication between workers offshore and onshore, on vessels to Aero terminals and external companies

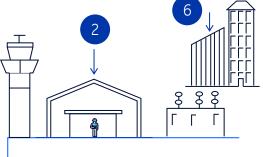
Nokia approach

- Private wireless network to cover the offshore wind farm area
- Self-contained, independent and resilient Private Wireless network
- Push-to-Talk and Push-to-Video group communications solution
- Voice gateway connectivity with PBX and Tetra/VHF systems
- On-site drones for visual inspection

Business benefits

- Improved safety and security of offshore building and maintenance staff
- Real-time data of turbines, pitch motors, weather, staff presence, vessel proximity...
- Reduced time to deploy and maintenance costs thanks to end-to-end communications across teams and organizations







Communication needs Different needs at different stages

During construction phase

Provide voice communications

- Push-to-Talk group communications
- Between workers in turbines, vehicles, cranes and other service equipment

Provide communications back

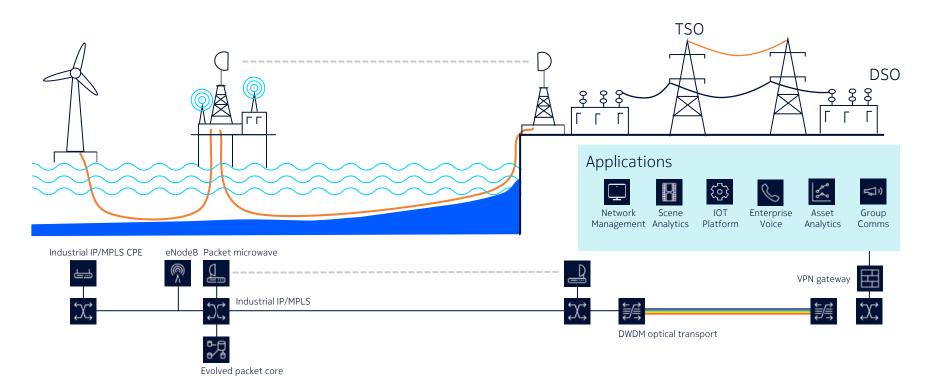
- Wind farm operator headquarters
- Turbine vendors and suppliers
- Emergency services
- Temporary power generators

During production phase

Provide voice and data communications

- Service personnel
- Turbine performance and analytics
- SCADA and protection services
- Emergency services
- Resilience to the optical cable

Nokia's Solution Blueprint for wind farms



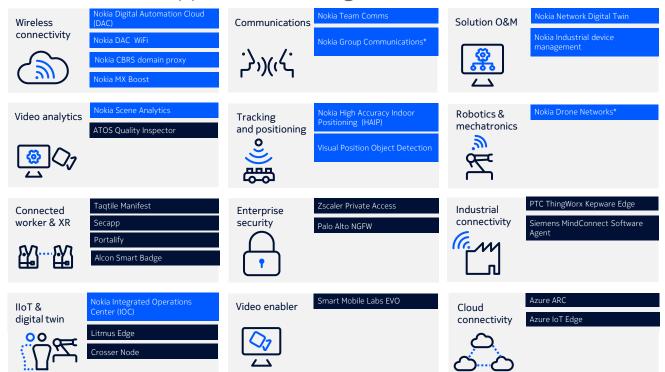






Rich set of digitalization enablers

Nokia Industrial Application Catalog



Pre-configured industrial applications accessed from the catalog

Automated provisioning and life cycle management for apps on MXIE edge

Includes Nokia and 3rd party applications – offering growing

Applications brewing within many categories such as Security, IIoT and digital twin and Robotics & mechatronics

* Not on MXIE



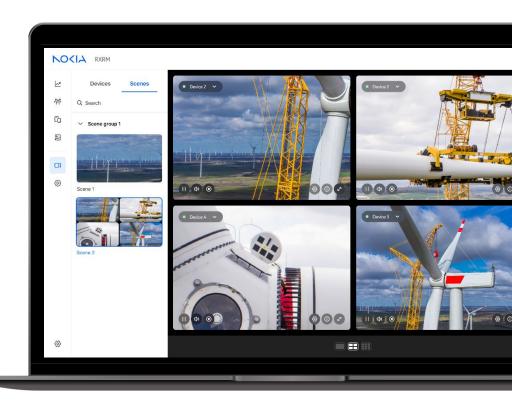
Remote Monitoring and Predictive Maintenance

Nokia RXRM provides comprehensive remote access to hard-to-reach sites, resulting in significant savings in manpower and travel times.

Drones and fixed cameras monitor unmanned infrastructure to assess if the situation requires a physical visit. This saves on unnecessary downtime and eliminates the need to travel back and forth.

Continuous remote monitoring also provides security and acts as a deterrent against potential misdeeds, including vandalism, sabotage or theft.







Reliable connectivity for operational teams

between offshore wind farms in UK





Private wireless technology offers reliability, capacity, security and low latency for collaboration between teams Communication and information sharing between on-shore, vessel and off-shore teams across Equinor's installations.



LTE Nokia private 4.9G and 5G-ready network to support teams across Equinor's installations in UK.



Industrial user equipment, Nokia DAC team comms, Nokia Drone Networks, edge with complete EPC core



Reliable connectivity with security and low latency to support applications and collaboration between teams across windfarms





Enhanced connectivity to improve production operations in offshore and onshore facilities in Brazil





Enhanced connectivity to improve production efficiency, reduce costs, and prevent failures and workforce accidents.

Operations improvement in platforms in the offshore Campos and Santos basins and onshore units covering refineries, gas processing plants, warehouses, and ports.



LTE Nokia private 4.9G and 5G-ready network to support Petrobras connectivity improvement in Brazil.



Modular Private Wireless (MPW) using LTE network powering digital transformation



Reliable connectivity with security and low latency to optimize operations, boost productivity and efficiency





https://www.nokia.com/industries/renewable-energy/